

## FEE ADMINISTRATION AND REFUND POLICY - DOMESTIC

#### **RELEVANT STANDARD(S):**

| Standards for Registered Training                    | Standard 5   Chapter 2 - Enrolment                            |  |  |  |  |
|--|---|--|--|--|--|
| Organisations (RTOs) 2015                            | <ul> <li>Clause 5.1-5.4</li> </ul>                            |  |  |  |  |
|  | Part 3—Obligations on registered providers                    |  |  |  |  |
| Education Services for Overseas<br>Students Act 2000 | <ul> <li>Division 2—Tuition fees</li> </ul>                   |  |  |  |  |
| Students Act 2000                                    | Part 5—Tuition protection service                             |  |  |  |  |
| National Code of Practice for                        | Standard 2 Recruitment of an overseas student:                |  |  |  |  |
| Providers of Education and                           | <ul> <li>Clause 2.2</li> </ul>                                |  |  |  |  |
|  | Standard 3 Formalisation of enrolment and written agreements: |  |  |  |  |
| Training to Overseas Students 2018                   | <ul> <li>Clause 3.1 – 3.6</li> </ul>                          |  |  |  |  |

### PURPOSE

High Skilled Training and Education Australia adheres to the relevant compliance and legislative frameworks such as the Standards for Registered Training Organisations (SRTOs 2015) and the ESOS Legislative Framework. As such, High Skilled Training and Education Australia will provide transparency in the application and administration of fees and charges including refund and will put in place a fair and reasonable refund process according to Australian consumer protection laws.

The purpose of this policy is to provide for the appropriate application and administration of fees and handling of client refunds.

### **POLICY PRINCIPLES**

High Skilled Training and Education Australia implements fair and reasonable refund practices and transparent and process for fee application and administration. It ensures that:

- 1. prospective students are aware of its fee policies in order to make informed decisions about enrolment in a course;
- its fee and refund policy is prominent and accessible to its staff, prospective students, and existing students;
- 3. it implements and maintains a process for fair and reasonable refund and fees paid; and
- 4. it provides refunds for fees and charges paid by clients, where training and assessment activities have not been delivered

#### **Fee Administration Policy Principles**

### Fee Information

 High Skilled Training and Education Australia will inform its prospective students and employers (if applicable) of the full and accurate course fees associated with the training and the refund policy before enrolment.



- 2. High Skilled Training and Education Australia will ensure that the fee and refund policy is accessible to its staff, prospective students, and existing students. The fee information will include but will not be limited to the following information:
  - a. Breakdown of the course fee (if any)
  - b. Fee and Refund policy
  - c. Incidental fees
  - d. Compulsory fees
  - e. Additional charges or co-contributions
  - f. Methods of fee collection
  - g. Process for recovery of outstanding student fees
- 3. For any incidental fees that may be applicable, High Skilled Training and Education Australia will inform the prospective student before enrolling that such fees are a charge for an essential good or service and that the student has a choice of acquiring this from a supplier other than High Skilled Training and Education Australia.

## Fee Administration

- 1. High Skilled Training and Education Australia will only charge fees for accredited training in accordance with the fee information published and provided to the prospective student in the Fee Administration and Refund Policy and International Student Agreement.
- 2. High Skilled Training and Education Australia will retain accurate course fee payment, waiver, exemption, or refund record for each student.
- 3. High Skilled Training and Education Australia will require payment prior to commencement of training as well as pre-payment plans for students.
- 4. High Skilled Training and Education Australia will allow participant course fees to be paid on behalf of the student by their employer or another third party (if applicable).
- High Skilled Training and Education Australia will maintain an account with an Australian ADI (Authorised Deposit-taking Institution). Fees will be paid into the account within 5 business days of receiving the fees.
- 6. High Skilled Training and Education Australia will ensure that, at all times, there is a sufficient amount ('the protected amount') standing to the credit of the account to repay all tuition fees to every overseas student or intending overseas student ('a relevant student'):
  - a. in respect of whom tuition fees have been paid to the provider; and
  - b. who has not yet begun the course that the provider is to deliver to the student.



- 7. High Skilled Training and Education Australia will ensure that withdrawal from the account, so as to reduce the balance of the account below the protected amount, is done only if:
  - a. the amount is withdrawn to pay a refund in case of provider default, refund under a written agreement about student default, and other refunds in relation to a relevant student;
  - b. the provider arranges, under provider default, for a relevant student to be offered a place in an alternative course at High Skilled Training and Education Australia's expense and the amount is withdrawn to pay the alternative provider in relation to the relevant student; or
  - c. the amount is withdrawn to pay the TPS Director when provider defaults in relation to the relevant student.
- 8. High Skilled Training and Education Australia will ensure that withdrawal from the account in accordance with the provisions mentioned above will not be more than the amount of the tuition fees received from the relevant student before the student begins the course.
- 9. High Skilled Training and Education Australia will pursue to contact students who have not requested a refund within 4 weeks of leaving the college and keep such evidence on the student file.

### Fee Payment Arrangements

- 1. High Skilled Training and Education Australia does not receive, in respect of an overseas student or intending overseas student, more than 50% of the student's total tuition fees for a course before the student has begun the course, unless:
  - a. either the student or the person who is responsible for paying the course fees choose to pay more than 50% of the overseas student's, or intending overseas student's, total tuition fees for a course before the student has begun the course
  - b. the course has a duration of 25 weeks or less.
- 2. All outstanding fees must be paid in full before certification will be issued by High Skilled Training and Education Australia.
- 3. All outstanding fees must be paid by the student and understands that High Skilled Training and Education Australia will not issue a Letter of Release if fees are owed for the current study period.
- 4. Flexible payment arrangements, such as instalments, credit card, and direct debit, cheques, and EFT remittance are acceptable to accommodate the diverse financial situations of clients.

## **Outstanding Student Fees**

1. If payment instalment/arrangements are in place, and a payment becomes overdue and remains unpaid for a period in excess of 14 days, High Skilled Training and Education Australia reserves the right to suspend the clients' learning or assessments (or both) until all fee payments are up to date.



- 2. Non-payment of fees by the due date for continuing enrolments will result in suspension of training. High Skilled Training and Education Australia will notify all parties in writing in such case. Once the payment due has been finalised, parties will be notified of the recommencement of training.
- 3. High Skilled Training and Education Australia will charge a recommencement fee for any suspended training to cover administration costs.
- 4. High Skilled Training and Education Australia will not issue SOAs or Certificates if training fees are outstanding.
- 5. High Skilled Training and Education Australia will inform students of its process for the recovery of outstanding student fees prior to enrolment through the Fee Administration and Refund Policy.

## **Tuition Protection**

- 1. High Skilled Training and Education Australia utilises the Tuition Protection Service (TPS). The TPS is an initiative of the Australian Government to assist international students whose education providers are unable to fully deliver their course of study. The TPS ensures that international students are able to:
  - a. complete their studies with another course or with another education provider; or
  - b. receive a refund of their unspent tuition fees.
- 2. High Skilled Training and Education Australia meets its obligations to provide TPS for all international students. For more information visit <u>www.dese.gov.au/tps</u>.

# **Refund Policy Principles**

- 1. Details of High Skilled Training and Education Australia Refund Policy are publicly available to prospective students and employers (if applicable), staff, and existing students and employers (if applicable).
- 2. High Skilled Training and Education Australia will make students aware of the refund policy prior to enrolment.
- 3. Regarding withdrawal of training, High Skilled Training and Education Australia will first encourage a client to continue training or provide other options such as enrolling to another course date, prior to processing refund applications. It is the policy of High Skilled Training and Education Australia to ensure that all applications for refund of fees are considered.
- 4. Students are eligible to withdraw/cancel their enrolment by placing a formal notice of cancellation either in writing through email or by filling out the Withdrawal from Training Form at least 14 calendar days before the commencement of training, unless the student has already commenced the training.
- 5. Students may contact the Student Support Officer in person or through the following contact details for enquiries or any questions regarding refund request and withdrawal from training:
  - a. Contact number: **1300 478 232**



- b. Email address: info@highskilledtraining.com.au
- 6. High Skilled Training and Education Australia requires written notification of withdrawal from training and refund request; this may be via letter, email, or through the completion of the Withdrawal from Training Form and Refund Request Form with relevant evidence supporting the request. Refund will be assessed upon receipt of the request. Statement of fees that includes all fees applied and any fees refunded (if applicable) will be provided where a student withdraws from training.
- 7. Special consideration may be given as per Management review and approval, in extenuating circumstances (compassionate/compelling) with sufficient supporting evidence in consideration of the best interest of the student and/or their immediate family.
- 8. High Skilled Training and Education Australia will charge a non-refundable **administration fee of \$250** to cover administration costs.
- 9. All refunds will be paid in Australian dollars to the student or organisation who entered into the contract with High Skilled Training and Education Australia or the person nominated by the student in the written agreement to claim refunds.
- 10. High Skilled Training and Education Australia does not provide refund where:
  - a. There are changes to work hours
  - b. Personal inconvenience / travel inconvenience
  - c. Moving interstate
- 11. High Skilled Training and Education Australia does not accept liability for loss or damage suffered in the event of withdrawal from a course by a client.
- 12. Refunds for cancellation of enrolments and other conditions are granted based on the **Refunds Table** and **Minimum Refund Calculation Table according to the Education Services for Overseas Students (Calculation of Refund) Specification 2014** as outlined in the annex of this policy.
- 13. Where a compliant international student agreement is not in place, or if a student's visa is refused (with exception in reference to 47D(5) of the ESOS Act 2000), refunds will be calculated in accordance with Minimum Refund Calculation Table of this policy (see Annex).

## **Provider Default**

- 1. A registered provider defaults, in relation to an overseas student or intending overseas student and a course at a location, in accordance with the signed International Student Agreement, when:
  - a. either the provider fails to start providing the course to the student at the location on the agreed starting day; or
  - b. the course ceases to be provided to the student at the location at any time after it starts but before it is completed; and the student has not withdrawn before the default day.



- 2. In the unlikely event that High Skilled Training and Education Australia cannot offer or cancels a course, the following options are available:
  - a. arrange for an alternative course with another registered CRICOS provider at High Skilled Training and Education Australia's expense
  - b. provide refund according to the minimum refund calculation table of this policy (see Annex).
- 3. The student may accept or reject the offer for an alternative course in the event of provider default. If the offer is accepted, a new Acceptance of Offer must be signed for the new course.
- 4. High Skilled Training and Education Australia will notify, in writing, the Australian Skills Quality Authority (ASQA) and the TPS Director of the default within **5 business days** of the default occurring. This notice will include:
  - a. the circumstances of the default;
  - b. the details of the students in relation to whom High Skilled Training and Education Australia has defaulted;
  - c. advice as to:
    - i. whether High Skilled Training and Education Australia intends to discharge its obligations to those students under provider default; and
    - ii. (if appropriate) how High Skilled Training and Education Australia intends to discharge those obligations.
- 5. High Skilled Training and Education Australia will fulfil its obligations to student due to provider default within **14 days after the default** day following the **provider obligation period**.
- 6. High Skilled Training and Education Australia will give a notice of the outcome of the discharge of obligations in relation to provider default to ASQA and the TPS Director within **7 days after the end of the provider obligation period**. The notice will include the following:
  - a. whether the provider has discharged its obligations to the student in accordance with its obligations in case of provider default;
  - b. if the provider arranged alternative courses:
    - i. details of the student that the provider arranged an alternative course(s) for;
    - ii. details of the course(s) arranged; and
    - iii. evidence of each student's acceptance of an offer of a place in an alternative course;
  - c. if the provider dispensed refunds:
    - i. details of the student to whom the provider dispensed refunds; and



ii. details of the amount of the refund provided.

## Student Default - Visa Refusal

- 1. Refund will be provided to students who are unable to obtain a visa to enter Australia, according to the minimum refund calculation table of this policy (see Annex).
- 2. Students are required to provide written evidence of the visa refusal from the relevant authority in order to process the refund.
- 3. High Skilled Training and Education Australia will pay the refund within the **provider obligation period of 4 weeks** after receiving the refund request and written evidence of visa refusal.
- 4. Where a student's visa is refused, regardless of whether there is a compliant written agreement in place or not, High Skilled Training and Education Australia will give a notice of the outcome of the discharge of obligations in relation to such cases to ASQA and the TPS Director within 7 days after the end of the provider obligation period, which is 28 days after the default occurs. The notice will include the following:
  - a. whether the provider dispensed a refund in other cases;
  - b. details of the student to whom the provider dispensed the refund; and
  - c. details of the amount of the refund provided.

### Student Default – Refund under a written agreement

- 1. An overseas student or intending overseas student defaults, in relation to a course at a location, if:
  - a. the course starts at the location on the agreed starting day, but the student does not start the course on that day (and has not previously withdrawn);
  - b. the student withdraws from the course at the location (either before or after the agreed starting day); or
  - c. the registered provider of the course refuses to provide, or continue providing, the course to the student at the location because of one or more of the following events:
    - i. the student failed to pay an amount he or she was liable to pay the provider, directly or indirectly, in order to undertake the course;
    - ii. the student breached a condition of his or her student visa; or
    - iii. misbehaviour by the student.
- High Skilled Training and Education Australia will pay a refund if an overseas student or intending overseas student defaults in relation to a course provided at a location according to the International Student Agreement. The refund will be paid within the provider obligation period of 4 weeks after receiving a written claim from the student.



## **COMPLAINTS AND APPEALS**

International students who are not satisfied with the decision made by High Skilled Training and Education Australia regarding a refund request may access High Skilled Training and Education Australia's <u>Complaints</u> and <u>Appeals Policy</u> and <u>Procedure</u>. Students must go through and complete the formal complaints and appeals process of High Skilled Training and Education Australia before seeking any external appeal.

This policy, and the right to make complaints and seek appeals of decisions and action under various processes, does not affect the rights of the student to take action under Australian Consumer Law if the Australian Consumer Law applies.

### MONITORING AND IMPROVEMENT

High Skilled Training and Education Australia's Administration Manager is responsible for ensuring compliance with this policy. The Accounts Team of High Skilled Training and Education Australia will process refund requests.

High Skilled Training and Education Australia's CEO and/or Compliance Manager is responsible for all continuous improvement processes in relation to the fee administration and refund policy and procedure and ensuring all staff, including those from the third-party providers are complying with the provisions of this policy.



## Annex

Minimum Refund Calculation as per the <u>Education Services for Overseas Students (Calculation of Refund)</u> <u>Specification 2014</u>

| Type of Refund  | Condition   | Minimum Refund Calculation  |
|---|---|---|
| 1. Refund of tuition fees in event<br>of provider default                           | This section applies for<br>subsection 46D(6) (46D<br>Obligations on registered<br>providers in case of provider<br>default) of the Act   | Refund amount = weekly tuition<br>fee × weeks in default period*<br>*Default period: number of<br>calendar days from the default<br>day to the end of the period<br>covered by the student's pre-<br>payment<br>Thus, the refund amount is the<br>unspent tuition by the student. |
| 2. Refund if provider does not<br>enter into compliant student<br>default agreement | This section applies if:<br>a. A registered provider is<br>required to provide a<br>refund to a student under<br>section 47E (47E -Refund<br>in other cases) of the Act<br>because the provider has<br>not entered into an<br>agreement with the<br>student that meets the<br>requirements of section<br>47B (47B Requirement to<br>make written agreement<br>about student default) of<br>the Act. | Refund amount = weekly tuition<br>fee × weeks in default period<br>(unspent tuition)  |
| 3. Refund in event of student<br>failing to start a course due to<br>visa refusal   | This section applies if:<br>a. A registered provider is<br>required to provide a<br>refund to a student under<br>section 47E (47E -Refund<br>in other cases) of the Act<br>because:<br>i. the student was<br>refused a student<br>visa; and<br>ii. the refusal was a<br>reason for the<br>student's failure to<br>start the course on,<br>or withdrawal from  | Refund = amount of the course<br>fees*, minus the lesser of the<br>following amounts:<br>a. 5% of the amount of course<br>fees received by the<br>provider in respect of the<br>student before the default<br>day<br>b. \$500   |

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|                             | the course on or                 |                                |
|-----------------------------|----------------------------------|--------------------------------|
|                             | before, the agreed               |                                |
|                             | starting day; and                |                                |
|                             | b. Items 2 of this table does    |                                |
|                             | not apply                        |                                |
| 4. Refund in event of other | This section applies if:         | Refund amount = weekly tuition |
| student default             | a. A registered provider is      | fee × weeks in default period  |
|                             | required to provide a            | (unspent tuition)              |
|                             | refund under section 47E         |                                |
|                             | (47E -Refund in other            |                                |
|                             | <i>cases)</i> of the Act because |                                |
|                             | of a default by a student;       |                                |
|                             | and                              |                                |
|                             | b. Items 2 and 3 of this table   |                                |
|                             | do not apply.                    |                                |

**\*course fees** for a course is the sum of the tuition fees received by the provider in respect of the student; and the non-tuition fees (if any) received by the provider in respect of the student.

# **Refunds Table**

High Skilled Training and Education Australia Refunds for enrolments are subject to the following refund formula.

| Refund Type       | Description             | Notification<br>Requirement | Non-refundable<br>fee | Refund                     |  |
|-------------------|-------------------------|-----------------------------|-----------------------|----------------------------|--|
| Unsuccessful visa | Visa rejection prior to | In writing                  | 5% of course fees     | Refund following the       |  |
| application       | commencement of         | with                        | paid <b>OR</b> \$500, | minimum refund             |  |
|                   | training                | supporting                  | whichever is          | calculation as per the     |  |
|                   |                         | evidence                    | lesser                | Education Services for     |  |
|                   |                         |                             |                       | Overseas Students          |  |
|                   |                         |                             |                       | (Calculation of Refund)    |  |
|                   |                         |                             |                       | Specification 2014         |  |
| Enrolment         | "Withdrawal within      | In writing                  | \$250                 | Refund full amount of      |  |
| cancellation /    | the refund period"      | with                        | administration        | initial fee paid, less the |  |
| withdrawal from   |                         | supporting                  | and processing        | administration and         |  |
| course prior to   |                         | evidence                    | fee                   | processing fee             |  |
| commencement      |                         |                             |                       |                            |  |
| of training       |                         |                             |                       |                            |  |
| Enrolment         | -                       | In writing                  | \$250                 | Refund following the       |  |
| cancellation /    |                         | with                        | administration        | minimum refund             |  |
| withdrawal from   |                         | supporting                  | and processing        | calculation as per the     |  |
| course after      |                         | evidence                    | fee                   | Education Services for     |  |
| commencement      |                         |                             |                       | Overseas Students          |  |
| date              |                         |                             |                       | (Calculation of Refund)    |  |
|                   |                         |                             |                       | Specification 2014, less   |  |



| Refund Type  | Description   | Notification<br>Requirement | Non-refundable<br>fee                            | Refund   |
|--|---|-----------------------------|--|--|
|  |   |                             |  | the administration and processing fee  |
| Visa cancellation<br>due to actions of<br>the student<br>Enrolment<br>cancellation due<br>to actions of<br>student | <ul> <li>Enrolment cancelled<br/>by the college due to<br/>false or misleading<br/>information</li> <li>Enrolment cancelled<br/>due to academic or<br/>behavioural<br/>misconduct</li> <li>Enrolment cancelled<br/>due to non-payment<br/>of full course fees</li> <li>Enrolment cancelled<br/>due to unsatisfactory<br/>course progress or<br/>attendance</li> </ul> | N/A                         | \$250<br>administration<br>and processing<br>fee | Refund following the<br>minimum refund<br>calculation as per the<br>Education Services for<br>Overseas Students<br>(Calculation of Refund)<br>Specification 2014   |
| Provider default   | Where training<br>ceased due to RTO<br>closure / sanction<br>and other reasons  | N/A                         | N/A  | Refund following the<br>minimum refund<br>calculation as per the<br>Education Services for<br>Overseas Students<br>(Calculation of Refund)<br>Specification 2014 <b>OR</b><br>offer for alternate<br>course (if agreed to by<br>student) |

For an explanatory guide on refund calculation, please see the **Fact Sheet on ESOS Calculation of Refund Specification 2014**.



## **Description of the ESOS Framework**

The Australian Government wants international students to have a rewarding, enjoyable, and safe experience when they come to Australia to study. Australia's education and training system offers high quality services and protection for international students to ensure they make the most of their time here.

The laws that protect international students form the Education Services for Overseas Students (ESOS) framework. They include the Education Services for Overseas Students Act 2000 and the ESOS National Code.

Please read a summary of the ESOS Framework including your rights, responsibilities, requirements, support services, and other information about studying in Australia on the Department of Education, Skills and Employment website here: ESOS Framework.



## VERSION CONTROL

| Version Control Table    |                                    |   |  |         |                           |                        |  |
|--------------------------|------------------------------------|---|--|---------|---------------------------|------------------------|--|
| Date                     | Summary of Modifications           |   | Modified by                                      | Version | Date of<br>Implementation | Next<br>Review<br>Date |  |
| 17/04/2021               | Document creation                  |   | 360RTO   | v. 1.0  | 17/04/2021                | 13/06/2022             |  |
|                          |                                    |   | Solutions  |         |                           |                        |  |
| 13/06/2022               | Clarified refund period and refund |   | 360RTO   | v. 1.1  |                           | 03/07/2023             |  |
|                          | calculation in Annex               |   | Solutions  |         |                           |                        |  |
| 03/07/2023               | Document Review - added            |   | HSTAEA   | v. 1.2  |                           | 03/07/2024             |  |
|                          | domestic in title                  |   |  |         |                           |                        |  |
|                          | RTO INFORMATION                    |   |  |         |                           |                        |  |
| Document Name CRICOS F   |                                    | CRICOS Fee Admi                               | CRICOS Fee Administration and Refund Policy v1.2 |         |                           |                        |  |
| RTO/Company Name High    |                                    | High Skilled Training and Education Australia |  |         |                           |                        |  |
| RTO Code 458             |                                    | 45857   |  |         |                           |                        |  |
| CRICOS Code 04022F       |                                    | 04022F  |  |         |                           |                        |  |
| Manager Administration N |                                    | lanager                                       |  |         |                           |                        |  |
|                          |                                    |   |  |         |                           |                        |  |